Arbor - November CLO Update

DSCR of the underlying portfolio continues to fall as delinquencies explode.

PLEASE READ IMPORTANT DISCLAIMER - PAGE 4

November 29, 2023 – Arbor's underlying CLO performance trustee data for November is now live, and it is as bad as we expected, if not worse. This report will track Arbor's underlying asset delinquencies and debt service coverage ratios (**DSCR**), which now show clear and dangerous negative trends to the downside.

We reiterate our belief that Arbor is a donut. \$0.00.

There is no rate cut large enough, no rate caps cheap enough, and no investors dumb enough to save Arbor.

Our original report, published on November 16, 2023, can be found here:

https://viceroyresearch.org/2023/11/16/arbor-realty-trust-slumlord-millionaires/

Ballooning Distressed Portfolio

Arbor's November CLO vintages show that delinquencies are up ~40-50% over the last 30 days. Tranches which had 0% delinquency rates earlier in the year are now experiencing almost 30% delinquency rates across their total deal flow.

Deal Balance	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO
Delinquencies %	2021-FL1	2021-FL2	2021-FL3	2021-FL4	2022-FL1	2022-FL2
Jan 2023	4.82%	3.78%	1.82%	7.53%	0.00%	0.00%
Feb 2023	0.00%	1.73%	0.92%	8.16%	5.34%	0.00%
Mar 2023	7.57%	1.91%	0.00%	12.34%	5.27%	0.00%
Apr 2023	4.87%	2.03%	1.61%	9.73%	1.93%	0.00%
May 2023	5.94%	2.09%	3.98%	8.01%	4.56%	1.63%
Jun 2023	6.31%	8.56%	5.95%	8.32%	2.26%	0.00%
Jul 2023	11.19%	8.35%	5.28%	9.34%	6.29%	0.00%
Aug 2023	6.85%	7.91%	7.55%	4.74%	7.44%	9.10%
Sep 2023	4.29%	6.97%	11.39%	9.04%	4.61%	4.37%
Oct 2023	18.46%	6.84%	14.52%	7.47%	10.03%	7.59%
Nov 2023	27.80%	9.80%	19.50%	9.20%	11.50%	12.10%
m/m change	50.60%	43.27%	34.30%	23.16%	14.66%	59.42%

Number of	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO	
delinquent loans	2021-FL1	2021-FL2	2021-FL3	2021-FL4	2022-FL1	2022-FL2	All deals
Jan 2023	2	2	1	3	0	0	8
Feb 2023	0	1	1	4	2	0	8
Mar 2023	2	1	0	4	2	0	9
Apr 2023	2	1	1	3	1	0	8
May 2023	2	1	3	2	3	1	12
Jun 2023	2	2	3	2	2	0	11
Jul 2023	6	2	3	3	4	0	18
Aug 2023	5	2	4	4	6	2	23
Sep 2023	4	2	7	5	4	2	24
Oct 2023	8	2	9	5	5	4	33
Nov 2023	11	5	11	7	8	4	46
m/m change	37.50%	150.00%	22.22%	40.00%	60.00%	0.00%	39.39%

Figures 1 & 2 – Viceroy Analysis, data sourced from trustee data

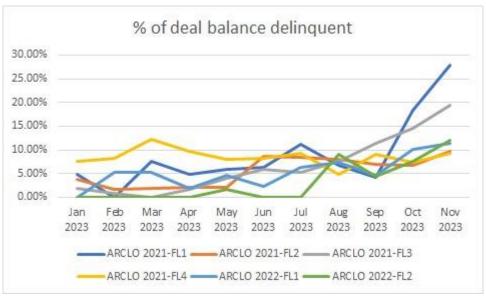


Figure 3 – Viceroy Analysis, data sourced from trustee data

There is now a clear trend that shows delinquencies are skyrocketing. We can also break down delinquencies by overdue periods, being loans less than 30 days delinquent, and loans more than 30 days delinquent.

< 30 day	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO
delinquency %	2021-FL1	2021-FL2	2021-FL3	2021-FL4	2022-FL1	2022-FL2
Jun 2023	4.92%	8.56%	4.33%	0.00%	2.26%	0.00%
Jul 2023	7.71%	8.35%	5.28%	1.70%	4.19%	0.00%
Aug 2023	2.83%	7.91%	3.53%	4.74%	5.33%	9.10%
Sep 2023	0.03%	6.97%	9.67%	9.04%	2.16%	4.37%
Oct 2023	15.04%	0.00%	10.92%	3.00%	7.45%	7.59%
Nov 2023	24.40%	3.40%	14.90%	1.70%	5.80%	12.10%
m/m change	62.23%	N/A	36.45%	-43.33%	-22.15%	59.42%
>20 day	ARCLO	APCLO	APCLO	APCLO	APCLO	APCLO
>30 day	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO	ARCLO
delinquency %	2021-FL1	2021-FL2	2021-FL3	2021-FL4	2022-FL1	2022-FL2
•						
delinquency %	2021-FL1	2021-FL2	2021-FL3	2021-FL4	2022-FL1	2022-FL2
delinquency % Jun 2023	2021-FL1 1.39%	2021-FL2 0.00%	2021-FL3 1.62%	2021-FL4 8.32%	2022-FL1 0.00%	2022-FL2 0.00%
delinquency % Jun 2023 Jul 2023	2021-FL1 1.39% 3.48%	2021-FL2 0.00% 0.00%	2021-FL3 1.62% 0.00%	2021-FL4 8.32% 7.64%	2022-FL1 0.00% 2.10%	0.00% 0.00%
delinquency % Jun 2023 Jul 2023 Aug 2023	2021-FL1 1.39% 3.48% 4.02%	2021-FL2 0.00% 0.00% 0.00%	2021-FL3 1.62% 0.00% 4.02%	2021-FL4 8.32% 7.64% 0.00%	2022-FL1 0.00% 2.10% 2.11%	2022-FL2 0.00% 0.00% 0.00%
delinquency % Jun 2023 Jul 2023 Aug 2023 Sep 2023	2021-FL1 1.39% 3.48% 4.02% 4.26%	2021-FL2 0.00% 0.00% 0.00% 0.00%	2021-FL3 1.62% 0.00% 4.02% 1.72%	2021-FL4 8.32% 7.64% 0.00% 0.00%	2022-FL1 0.00% 2.10% 2.11% 2.45%	2022-FL2 0.00% 0.00% 0.00% 0.00%

Figure 4 – Viceroy Analysis, data sourced from trustee data

This data highlights two things:

- Loans that are less than 30 days delinquent are not being rehabilitated, and shift to over-30 days delinquent. We can see this as >30 day delinquencies are mostly rising across tranches.
- Despite loans moving from <30 days delinquent to >30 days delinquent, the <30 day delinquency figures remain high. This indicates that this delinquency trend will likely continue into the next month.

DSCR trends

Quarterly DSCR data now available for October 2023 gives some insight into why these loans are becoming delinquent: their portfolio is significantly underwater.

Weighted avg NOI DSCR	ARCLO 2021-FL1	ARCLO 2021-FL2	ARCLO 2021-FL3	ARCLO 2021-FL4	ARCLO 2022-FL1	ARCLO 2022-FL2
Apr 2021	1.18x					
Jul 2021	1.54x	1.44x				
Oct 2021	1.30x	1.68x	1.47x			
Jan 2022	1.39x	1.55x	1.62x	1.39x	1.39x	
Apr 2022	1.33x	1.46x	1.53x	1.35x	1.34x	1.30x
Jul 2022	1.22x	1.42x	1.45x	1.22x	1.14x	1.10x
Oct 2022	1.01x	1.12x	1.35x	0.93x	0.88x	0.93x
Jan 2023	0.82x	0.76x	1.09x	0.72x	0.64x	0.76x
Apr 2023	0.91x	0.72x	0.90x	0.79x	0.82x	0.84x
Jul 2023	0.75x	0.67x	0.78x	0.68x	0.76x	0.78x
Oct 2023	0.66x	0.59x	0.64x	0.57x	0.62x	0.64x

Figure 5 – Viceroy analysis, data sourced from trustee data

The weighted DSCR of every single CLO is at its lowest point of all time.

Conclusion

Viceroy is short Arbor Realty Trust (NYSE: ABR). In this industry plagued with delusion and bad decisions, Arbor stands out as the worst of the worst. Viceroy's dive into Arbor's CLOs suggest its entire loan book is distressed and underlying collateral is vastly overstated. These loans do not qualify for refinancing anywhere, and substantially all mature within the next 18 months.

We believe Arbor is a donut. \$0.00.

Note: this report has been amended to show that data was sourced from trustees.



Attention: Whistleblowers

Viceroy encourage any parties with information pertaining to misconduct within Arbor Realty Trust, its affiliates, or any other entity to file a report with the appropriate regulatory body.

We also understand first-hand the retaliation whistleblowers sometimes face for championing these issues. Where possible, Viceroy is happy act as intermediaries in providing information to regulators and reporting information in the public interest in order to protect the identities of whistleblowers.

You can contact the Viceroy team via email on viceroy@viceroyresearch.com.

About Viceroy

Viceroy Research are an investigative financial research group. As global markets become increasingly opaque and complex – and traditional gatekeepers and safeguards often compromised – investors and shareholders are at greater risk than ever of being misled or uninformed by public companies and their promoters and sponsors. Our mission is to sift fact from fiction and encourage greater management accountability through transparency in reporting and disclosure by public companies and overall improve the quality of global capital markets.

Important Disclaimer - Please read before continuing

This report has been prepared for educational purposes only and expresses our opinions. This report and any statements made in connection with it are the authors' opinions, which have been based upon publicly available facts, field research, information, and analysis through our due diligence process, and are not statements of fact. All expressions of opinion are subject to change without notice, and we do not undertake to update or supplement any reports or any of the information, analysis and opinion contained in them. We believe that the publication of our opinions about public companies that we research is in the public interest. We are entitled to our opinions and to the right to express such opinions in a public forum. You can access any information or evidence cited in this report or that we relied on to write this report from information in the public domain.

To the best of our ability and belief, all information contained herein is accurate and reliable, and has been obtained from public sources we believe to be accurate and reliable, and who are not insiders or connected persons of the stock covered herein or who may otherwise owe any fiduciary duty or duty of confidentiality to the issuer. We have a good-faith belief in everything we write; however, all such information is presented "as is," without warranty of any kind – whether express or implied.

In no event will we be liable for any direct or indirect trading losses caused by any information available on this report. Think critically about our opinions and do your own research and analysis before making any investment decisions. We are not registered as an investment advisor in any jurisdiction. By downloading, reading or otherwise using this report, you agree to do your own research and due diligence before making any investment decision with respect to securities discussed herein, and by doing so, you represent to us that you have sufficient investment sophistication to critically assess the information, analysis and opinions in this report. You should seek the advice of a security professional regarding your stock transactions.

This document or any information herein should not be interpreted as an offer, a solicitation of an offer, invitation, marketing of services or products, advertisement, inducement, or representation of any kind, nor as investment advice or a recommendation to buy or sell any investment products or to make any type of investment, or as an opinion on the merits or otherwise of any particular investment or investment strategy.

Any examples or interpretations of investments and investment strategies or trade ideas are intended for illustrative and educational purposes only and are not indicative of the historical or future performance or the chances of success of any particular investment and/or strategy. As of the publication date of this report, you should assume that the authors have a direct or indirect interest/position in all stocks (and/or options, swaps, and other derivative securities related to the stock) and bonds covered herein, and therefore stand to realize monetary gains in the event that the price of either declines.

The authors may continue transacting directly and/or indirectly in the securities of issuers covered on this report for an indefinite period and may be long, short, or neutral at any time hereafter regardless of their initial recommendation.